

UNISOURCE



unisource®

Delivering the Best Value Every Time

printing &
imaging papers,
facility supply
systems,
packaging
systems and
materials.



UNISOURCE CUSTOMERS

Unisource customers include a broad range of businesses, institutions and facilities. From small businesses to most of the leading Fortune 500 companies, our distribution centers located throughout North America supply nationally-branded paper, facility supplies, and packaging to companies of all sizes and types.

Manufacturing

We supply products for various manufacturing facility types, including automotive and electronics plants, paper mills, and food processing facilities.

Healthcare

Many healthcare and hospital facilities trust Unisource to deliver products that promote a safe, clean, Green and efficient medical environment.

Printing & Converting

Unisource works with a variety of printers, including commercial, in-plant, and quick print operations, to provide cost efficient supplies and the best paper for the application. Converters also depend on us to provide a broad range of papers to suit their specific needs.

Retail & Grocery

Supermarket chains and retail establishments use Unisource products to keep business running smoothly so they can better focus on customers.

Government & Education

Government institutions, as well as government contractors, are among Unisource's varied customer base, as are educational institutions ranging from primary schools to major colleges and universities.

Hospitality, Entertainment & Food Service

Unisource supplies hospitality and lodging businesses such as major hotel chains, as well as high volume entertainment facilities like sports arenas and stadiums. We also work with restaurants and others in the food service industry.

Professional Services

Our customers include professional services organizations such as insurance, financial and legal businesses.

Other

Unisource provides products to building service contractors, property management groups and other commercial property entities. Also among our varied clientele are fulfillment and logistics companies, mail and packaging centers, and resellers.



UNISOURCE WORLDWIDE, INC.

Unisource Worldwide, Inc. is the largest independent distributor of printing and imaging papers, facility supply systems and packaging systems and materials in North America. We offer thousands of national brands and private-label products from some of the world's most trusted manufacturers. Our business strategy is to deliver the best value every time to our customers with a comprehensive line of products and services, while providing an exceptional customer experience and helping them grow their business.

With around 6,000 team members and facilities located throughout the United States and Canada, Unisource provides the support, resources and follow-up that help customers reduce costs and improve operational efficiency

for their inventory and use of paper, facility supplies and packaging. We help customers increase profitability by taking costs out of the system in these key areas and returning those savings to the bottom line.

Founded in 1968, Unisource is an approximately \$5.5 billion privately held company headquartered near Atlanta in Norcross, Georgia. We are consistently ranked high on the Forbes Magazine list of Largest Privately Held Companies in the United States. Since 2002, Bain Capital has held a 60 percent ownership of Unisource, and Georgia-Pacific Corporation (now owned by Koch Industries) retains 40 percent ownership of the company today. Former owners include Alco Standard Corporation.



Unisource offers the widest product selection in the distribution industry, allowing our customers to reduce suppliers, simplify the ordering process and lower their total cost of acquisition.

THREE BUSINESS UNITS

Unisource is made up of three strategic businesses – Paper, Facility Supplies and Packaging. This business structure, combined with our Supply Chain and Customer Service expertise, gives us greater focus across product lines so that we better understand customer needs.

Printing & Imaging Papers

Unisource offers quality papers through two primary distribution channels – warehouse and manufacturer direct. Products include coated and uncoated printing papers, as well as imaging papers. To make sure customers achieve top performance, our specification experts provide technical support and education. We also serve as a broker between end-users and paper mills.

Facility Supplies & Equipment

Unisource stocks nationally-branded and private brand maintenance supplies and equipment, as well as food service items, to help customers create a clean, healthy and safe workplace. We reduce costs and improve efficiency by helping customers select the right facility supply products and equipment for their needs. We also provide maintenance training.

Packaging

Unisource offers a comprehensive selection of packaging products, from corrugated containers and stretch films to shipping room materials and packaging equipment. Our Packaging Design and Solutions Centers create and test packaging to deliver the best and most cost-effective solutions. We also offer a complete packaging system audit that leads to cost savings and better package design, process flow, inventory management and materials purchasing.



OTHER AREAS

To better serve our customers, Unisource offers specialty businesses that focus on specific customer needs.

Graphic Communications is Unisource's full service paper and print brokerage, which sells more than one million tons per year of coated and uncoated paper to a wide variety of regional, national and international companies. The company also manages more than \$150 million in print purchases annually by working with the country's foremost printers.

Websource is a paper broker with expertise in the commercial printing web market,

primarily focusing on magazine, catalog, book publishing, direct mail marketing and financial printing sectors. It provides recommendations for managing customer production processes efficiently, effectively and economically.

Rollsource is an industry leader in specialized converting of commercial printing paper for distribution in the business forms and direct mail industries. Programs and services are individually designed to meet and exceed customers' ever-changing needs.

PaperPlus retail stores, owned and operated by Unisource, serve small printers and businesses

in select markets. They stock popular coated and uncoated sheets, text, cover and board, while providing customers with walk-in convenience and local deliveries.

Paper Solutions offers customers an alternative to traditional purchasing arrangements with a streamlined purchasing program. The company provides a targeted selection of products focused on papers that rank highest in demand.

solutions II streamlines access and purchasing for customers to become the one-stop source for remarketed products from all of the Unisource business segments.

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UNISOURCE ADVANTAGES

At Unisource, we offer customers industry-leading advantages in addition to presenting them with the best value every time. Our team members channel more specialized expertise, responsibility and leadership at the local level – where customers make their decisions.

Nationwide Distribution:

Our fleet of signature red Unisource trucks and delivery vehicles service every major market area in North America and more than 200,000 customers from approximately 85 strategically located Unisource Distribution Centers. These centers provide technologically advance warehousing, inventory and delivery systems. We deliver products when and where our customers need them to ensure they meet their own customer delivery requirements.

Customized Solutions:

With their in-depth distribution/supply chain knowledge and expertise, Unisource team members have the ingenuity to deliver solutions tailored to helping customers grow their business. We improve everything from process flow and inventory management to materials purchasing, with a focus on improving the entire supply chain.

Expert Customer Service:

Unisource Customer Service Centers are staffed by highly trained team members who take orders, evaluate requirements and initiate rapid problem-solving. These experts ensure order accuracy, offer solutions, track orders and make last-minute changes, while delivering superb technical support. Our National Call Center number, available at 1-800-UNISOURCE, ensures our customers will reach specialists trained to answers their inquiries about our printing and imaging, facility supplies and packaging products.

E-Commerce:

Through Unisource's e-commerce portal, customers have easy access to real-time inventory and availability of our paper, facility supply and packaging products. This customized Web business tool accelerates order fulfillment and strengthens supply chain operations by letting customers conveniently search the entire Unisource product catalog, enter orders, or view account activity and history.

Green Solutions:

Unisource is the industry leader in providing Green solutions. Unisource's Respect™ program will ensure your customers are using the right products to meet their environmental needs. The company's Unisourcegreen.com website helps businesses GO GREEN whether they need paper, facility supplies or packaging products. Ensure your customer's operations meet the highest environmental stewardship, health and safety standards and sustain compliant Chain-of-Custody transactions by partnering with Unisource.



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For more information on
Unisource and its advantages,
call 1.800.UNISOURCE or
visit us at www.unisourcelink.com